



JOIN OUR TEAM

We are excited about the opportunity to add you to our team. The key to our business has always been long term relationships with our agents and their customers. This means working closely together to insure the best overall experience for the merchants we work with. Together we can provide industry leading products and services at a level far beyond the competition.

HOW WE DO BUSINESS

You expect a high level of service and professionalism and so do we. Our internal team is committed to delivering the best possible service at all times. Our agents and their merchants are assigned to a small team of internal staff that handles everything from technical support to residuals breakdowns. This allows us to build a better working relationship with both you and your customers in a manner that promotes accountability.

WHO WE'RE LOOKING FOR

Our high standards for our internal staff spills over to the agents we work with. We expect our agents to exceed the standards of our industry, and to build trust and respect between themselves and their customers. We are looking for agents who are serious about support and believe in building and maintaining customer relationships.

AGENT SUCCESS

Your success is important to us, and we listen carefully to the needs of our agents and their customers in order to continue to improve in an ever changing industry.

We provide top level service for both our agents and their customers at all times. We do this by having agents work with a small team of internal staff instead of a one size fits all call center.

This allows our internal staff to build strong relationships with our agents and their merchant's greatly increasing accountability.

We aren't trying to be just another credit card processor, we want to be the *better* and only processor our merchants will ever use.



OPEN AGREEMENTS

Our agent agreements are not exclusive, meaning you are able to retain your other processing relationships. We believe we are the right fit for all-of your merchants, however we don't need to lock you into us to prove that. Your agreement with Betterpay gives you the flexibility to board your merchants where you feel they will be best served.

Why do business with Betterpay?

Betterpay is proud to provide industry leading service to businesses across the United States, Canada, The US Virgin Islands, & Puerto Rico. We strive to provide our agents and their customers with the best the industry has to offer, from support and equipment, to processing costs and residuals. It is in our name, "Betterpay", and we aim to please! Your Betterpay team will provide you with the services you need to succeed.

Life Time Guarantee

Our company policy is a merchant's equipment should always be working. All equipment purchased or leased through us has a limited life time warranty as-long-as the merchant is processing with us. If there is an issue with a device our technicians will do the best to resolve the issue the fastest way possible. If a device is deemed to be an issue, we will ship out new equipment to that business.

Personal Service

As an agent you need a strong relationship with your support team. When you call our offices, you will always be greeted by the same small group of people that you have worked with in the past. No more calling into a nationwide call queue and having to re-explain what you have been working on. We keep notes. Yes, you always have the option of speaking to the customer service/tech support personnel of the processor, but we should be your 1st call. Your customer gets access to Award Winning customer service & technical support 24/7, 365 days a year.

Rate Flexibility

You have the ability to set your own rates and the power to make changes to those rates. Our team will help you with statement breakdowns and give suggestions, but ultimately you can set the price. Once active many rate adjustments can be made with a simple email, and most are effective for the current month.

Knowledge

Unlike most Banks that have a merchant account department as a side business, with Betterpay, merchant accounts are the core of our business. Since payment processing is our focus you will find our employees and management have experience with all types of merchants and situations. Your support team is made up of seasoned specialists who have years of experience in different aspects of the industry, to insure you and your customers have the information you need.

THE BETTERPAY AGENT PROGRAM

Betterpay was created on the principle that all Agents, regardless of their level of experience or monthly production, deserve better tools and a simple & transparent compensation plan to maximize their profits and help their growth.

LIFETIME COMPENSATION SCHEDULE

- **70% Lifetime True Residual Revenue Share:**
Regardless if you submit 1 application per month or 50. Or, if you signed an account on Interchange, Tier or Cash Discount pricing structure, you will receive 70% of the profits received monthly for the lifetime of the account from the moment the account is on the books with full reporting on that income.
- **\$200 New Account Approval Bonus:**
You will receive a \$200 bonus upon approval of any new account. Approval bonuses are paid weekly.
- **100% Profit on all Equipment Sales:**
There is no requirement to purchase any equipment through Betterpay, but if you do, you will receive 100% over the equipment price directly deposited into your account weekly.
- **Healthcare Reimbursement up to 50% (\$300 max):**
For any agent who reached 50+ processing merchants, Betterpay will reimburse him/her for 50% of the cost of their health care up to \$300 monthly.

WELCOME TO THE FAMILY BONUS KIT

- **Starter Inventory:**
Once you sign up as an agent, Betterpay will replenish your personal equipment inventory with either up to Five (5) VX520 or up to Two (2) Poynt WIFI Systems (your choice) to be used for any new merchant.
- **Quick Start Bonus:**
In addition to all of the lifetime compensation and new activation bonuses, once you get 15 approved deals within the first 90 days, you will receive an additional bonus of **\$2000**
- **Personal IPAD**
You will receive a iPad that will help you grow your business wherever you are. Manage your leads, generate proposals, send E-sign applications, access comprehensive reporting and more.
- **250 Customized Business Cards**
Your first order of business cards is on us!
- **Additional Bonus Opportunities Throughout The Year**

ADD ON BENEFITS

- Life Time Residuals
- Pass thru Transparent Interchange Pricing
- Next/Same Day Funding
- No Minimum Production
- Activation bonuses
- Outstanding "White Glove "Agent Support
- Personalized Comprehensive CRM
- Online Merchant Tracking & Residual Reporting System
- E-Sign Application
- Proposal Generator
- Multiple Processing Platforms
- 24/7/365 days a Year support
- EBT, Pin Debit Processing
- High Risk and Hard to Place Merchants
- Full Fledged Petroleum Program
- American Express Opt Blu
- Consumer Finance Programs
- Free Customizable Marketing Collateral
- Equipment Rental Program

Contact us today to speak to one of our specialists to see how our programs can work for you 1.888.528.7729