



## JOIN OUR TEAM

We are excited about the opportunity to add you to our team. The key to our business has always been long term relationships with our agents and their customers. This means working closely together to insure the best overall experience for the merchants we work with. Together we can provide industry leading products and services at a level far beyond the competition.

## HOW WE DO BUSINESS

You expect a high level of service and professionalism and so do we. Our internal team is committed to delivering the best possible service at all times. Our agents and their merchants are assigned to a small team of internal staff that handles everything from technical support to residuals breakdowns. This allows us to build a better working relationship with both you and your customers in a manner that promotes accountability.

## WHO WE'RE LOOKING FOR

Our high standards for our internal staff spills over to the agents we work with. We expect our agents to exceed the standards of our industry, and to build trust and respect between themselves and their customers. We are looking for agents who are serious about support and believe in building and maintaining customer relationships.

## ABOVE AND BEYOND

### AGENT SUCCESS

Your success is important to us, and we listen carefully to the needs of our agents and their customers in order to continue to improve in an ever changing industry.

We provide top level service for both our agents and their customers at all times. We do this by having agents work with a small team of internal staff instead of a one size fits all call center.

This allows our internal staff to build strong relationships with our agents and their merchant's greatly increasing accountability.

We aren't trying to be just another payment partner, we want to be the *better* and only payment partner our agents and merchants will ever use.



## OPEN AGREEMENTS

Our agent agreements are not exclusive, meaning you are able to retain your other processing relationships. We believe we are the right fit for all-of your merchants, however we don't need to lock you into us to prove that. Your agreement with Betterpay gives you the flexibility to board your merchants where you feel they will be best served.

## EXPECT MORE FROM YOUR PAYMENTS PARTNER

### Why do business with Betterpay?

Betterpay is proud to provide industry leading service to businesses across the United States. We strive to provide our agents and their customers with the best the industry has to offer, from support and equipment, to processing costs and residuals. It is in our name, "Betterpay", and we aim to please! Your Betterpay team will provide you with the services you need to succeed.

### Life Time Guarantee

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Our company policy is a merchant's equipment should always be working. All equipment purchased or leased through us has a limited life time warranty as long as the merchant is processing with us and enrolled in the merchant club program. If there is an issue with a device our technicians will do the best to resolve the issue the fastest way possible. If a device is deemed to be an issue, we will ship out new equipment to that business.

### White Glove Support

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As an agent you need a strong relationship with your support team. When you call our offices, you will always be greeted by the same small group of people that you have worked with in the past. No more calling into a nationwide call queue and having to re-explain what you have been working on. We keep notes. Yes, you always have the option of speaking to the customer service/tech support personnel of the processor, but we should be your 1st call. Your customer gets access to Award Winning customer service & technical support 24/7, 365 days a year.

### Rate Flexibility

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You have the ability to set your own rates and the power to make changes to those rates. Our team will help you with statement breakdowns and give suggestions, but ultimately you can set the price. Once active many rate adjustments can be made with a simple email, and most are effective for the current month

### Knowledge

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Unlike most Banks that have a merchant account department as a side business, with Betterpay, merchant accounts are the core of our business. Since payment processing is our focus you will find our employees and management have experience with all types of merchants and situations. Your support team is made up of seasoned specialists who have years of experience in different aspects of the industry, to insure you and your customers have the information you need.

## THE BETTERPAY AGENT ADVANTAGE

EVERYTHING YOU NEED TO STAY ON TOP OF YOUR SALES GAME

### PROCESSING SOLUTIONS

- Credit & Debit Processing
- Cash Discount Processing
- Petroleum Processing
- High Risk Processing
- Mobil / Wireless Processing
- Gift and Loyalty Programs
- ACH & Check programs
- Free Terminal Placement
- Equipment Leasing
- Gift and Loyalty Programs
- ACH & Check programs
- Cash Advance Programs

### TECHNOLOGY

- Clover Systems
- Swipe Simple
- Paradise POS reseller
- Dejavoo
- Pax Terminals
- Ingenico
- Valor
- Verifone
- First Data
- BConnect
- Authorize.net

## WE GOT YOU COVERED

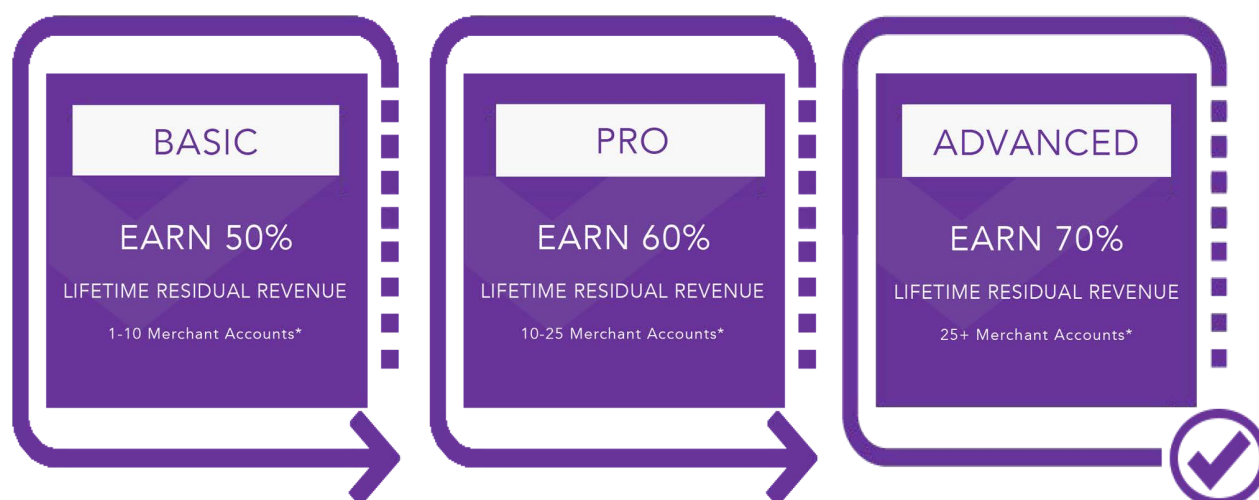
- Life Time Residuals
- Multiple Processing Platforms
- Pass thru Transparent Interchange Pricing
- Next/Same Day Funding
- No Minimum Production
- No Application Fees
- Waive Cancellation Fee
- Activation bonuses
- Health Insurance or Car Reimbursement
- Outstanding "White Glove" Agent Support
- Comprehensive CRM
- Online Merchant Tracking & Residual Reporting System
- E-Sign Applications
- Proposal Generator
- Free Business Card
- Free Customizable Marketing Collateral
- Free Marketing Consultations for Agents/Merchants
- Free Statement Analysis Service
- Sub Agent Recruiting and Training Program
- Ongoing Monthly Bonus Opportunities Throughout The Year!

And the list goes on ...

## UNCAPPED INCOME OPPORTUNITY

# RESIDUAL PAYOUT TIERS

Betterpay was created on the principle that all agents, regardless of their level of experience or monthly production, deserve a simple & transparent compensation plan to maximize their profits as they growth.



Your entire book of business will be paid at the residual tier you achieve.

## A COMPENSATION SCHEDULE WITH YOUR PROFITABILITY IN MIND

As your portfolio grows your residual split increases and you automatically qualify for additional perks



Let's Talk Compensation. Contact us today at 1.888.528.7729

\*Accounts must be open and processing \$3000 or more per month to qualify for tier advancement.

